



What Does It Mean To Be A Champion?

1. A Champion is someone in your network that you trust, respect and admire.
2. A Champion is someone that Champions you. They love and respect you. They want you to WIN.
3. A good system is to Champion each other ... a reciprocal relationship, but any one can be your Champion.
4. A Champion is someone that YOU want to impress with your performance and your integrity.
5. A Champion agrees to receive your daily report of whether you *Did* or *Did Not* do your **Single Daily Action**.
6. A Champion may celebrate your Yeses, but not scold your Nos.
7. A Champion's ONLY responses to a *no I did not* is ... "*Will you do it tomorrow?*"
8. A Champion never coaches you or holds you accountable.
9. A Champion never asks you why you didn't, what's wrong or anything that would send you into a story.
10. A Champion never entertains your story of why you didn't do. Never listens to it and ALWAYS stops you from telling it. "*Stop, there is no cheese down this tunnel. Why you didn't do what you said is purely a matter of integrity ... not circumstance. It's not my job to listen to your story.*"



If you fail to report (or go MIA), the Champion calls you out by inviting you to reengage and asking “*Will you reengage? Will you get back in communication? Will you recommit?*”

- A Champion agrees to reach out if the “Client” ever misses a day. Just ping them and say ... “*Hey, what’s up? Where is your report?*” If the Client misses more than 2 days in a row the Champion (or coach is to FIRE them) and no longer be their Champion. (If there is an upline or coach or someone responsible and qualified to *coach* then this is the time. It may be the Champion or it may not depending on the relationship.)
- A Champion’s value is ten fold vs without. 99% of us have yet to master **The Art of Vision and Self Motivation** for every area of our lives that we have goals. Recruiting a Champion takes advantage of our innate desire to look good in front of those we respect and to whom we have made promises. We will often do our **Single Daily Action** to *look good* before wanting to so it for our own goals.
- Champions can be in GROUPS where everyone posts their number for the day in a Facebook group. Still, make sure each member has someone in the group that is watching to make sure their “Client” posts.
- As the Client ... keep your STATS. If you promise 1 invite a day, keep an excel spreadsheet (available in the Facebook group) on every day ... Yes or No ... check mark or no check mark ... or 0, 1, 2. Total up your numbers every month. Look at your consistency.

REMEMBER

Consistency is everything. If you double a penny every day for 30 days you have over \$5 million. If you double it every other day you only have \$163.

Apply this to your goals and your track record. Have you been producing closer to the \$163 level or the \$5 million level?